datadirect
DISTRIBUTOR & MPS FULFILMENT SPECIALIST

simplypips

Revenue On Time
Consumable Control
Get More Prospects

PRINT IT 2022 AWARDS
Device Management Solution of the Year
PIPS by
datadirect
PARTNERS FOR COPIER & WORKPLACE SUPPLIES
★★★★★ WINNER ★★★★★

OUR PIPS PROGRAM WILL GET YOU REVENUE ON TIME, IMPROVED CONSUMABLE CONTROL & MORE PROSPECTS...

One of the biggest challenges is also one of the biggest opportunities. Our PIPs program enables incremental business with existing customers as well as advanced fleet management.

Our scalable software offers everything from simple print auditing through to complete software integration and fulfilment (PIXPAX) across multiple vendors.

The intuitive interface is browser based with agents running on Windows, Mac, Linux and Rapsberry Pi platforms. A graphical dashboard provides simple, real-time information, at a glance, with details only a click away.

ADD VALUE & TAKE CONTROL

One of the biggest challenges is also one of the biggest opportunities. Our new PIPs programme enables incremental business with existing customers as well as providing advanced fleet management

DATA MONITORING

PIPs discovers all networked printers & MFP's, providing real-time information to enable new opportunities with your customers

SECURITY & TRUST

PIPs retains all your customers' data securely with unique user-defined access, ensuring your data is your own

PIXPAX

PIPs enables alerts sent for consumables to be delivered through our PixPax system direct to your customer, reducing stock holding, improving efficiency and increasing sales

PLUG 'N' PLAY

PIPs runs on Windows, Mac, Linux and Raspberry Pi platforms, making it easy to install, intuitive and simple to use

123

SIMPLY BILLING

Our Billing feature will allow you to calculate device usage and export to your accounting package, such as Sage, Quickbooks, Xero and more!
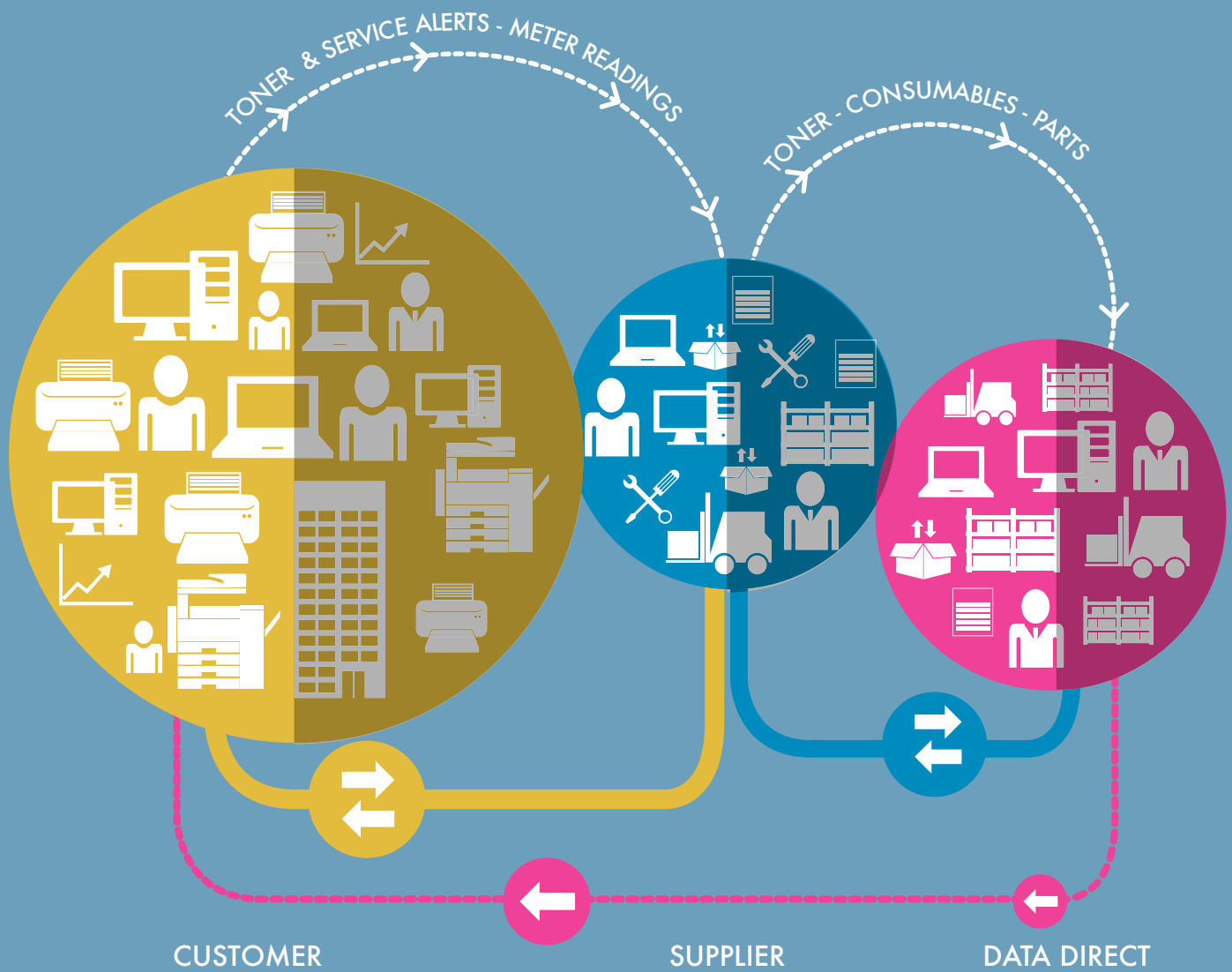
JOB TICKET

Virtually create your own system with the Type, Category, Priority and Status to match the way you work

pips

SYSTEMS INTEGRATION AND PIX PAX FULFILMENT...

TONER & SERVICE ALERTS - METER READINGS

TONER - CONSUMABLES - PARTS

CUSTOMER   SUPPLIER   DATA DIRECT

PIPS IN PRACTICE...

Days to empty
- A useful feature for just-in-time consumable supplies. More dynamic than just percentage alerts, with 10% ranging from a single day to weeks – this way you are providing supplies nearer the time they are needed, reducing or even eliminating waste or lost stock

Cost per copy / print
- Enter cost per copy / print values for your customer fleet to get a breakdown of true costs, ideal for gathering usage information for sales opportunities

Brands & models
- Customer reporting broken down by brand & model is easy for ongoing auditing for MPS proposals

Brands & models
- Identifying toner supplies opportunities which is extra profitable business if customer doesn't want to replace their current fleet

90 days trial
- We offer a fully functional 90 day trial with training & support

First line hands-on support team
- Not just telephone, email or remote support but real people with hands-on experience

UK-based developer
- Other software developers in this market are generally based in Canada, USA, Europe or other, which causes support issues through time zones & language barriers

User feedback
- PIPS has developed into its current version through user feedback – we listen to your needs

On-going training & support
- Full support & training is provided on an on-going basis – useful for new starters or re-training

Help & advice
- Training & support is important, but we go further to help you get the most out of PIPS – we advise how to maximise PIPS potential within your business, optimising its benefits

New Simply Billing feature
- Easy integration with invoicing systems
- No need to calculate usage manually
- Save the expense of another system
- Set up individual contracts for customers

Job Ticket
- Virtually create your own system with the Type, Category, Priorities & Status to match the way you work

Contact Us

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